## Central Hindu Military Education Society's **Dr. Moonje Institute of Management & Computer Studies**

## "Snippets of Industry Samvaad"

Miss. Raiul Kastiva urged the students in her session on "Campus to Corporate", "to adopt a development mindset constantly to continually develop their skills."

Mr. Akshav Anil Dhumal, directed students in the session on "Meet First & Second

Generation Entrepreneur" "Learning from mistakes should be a part of everyone's

journey. For any work to be successful, passion, interest, and satisfaction are key

Ms. Ashwini Chaudhari advised students"To be an effective HR professional.

one needs to have strong persuasive abilities and communication skills."

in the session on "WHO IS HR IN AN ORGANISATION"



Ms.Praiakta Saraf, advised students in the session on "Employee engagement is half way to the organizational success". "employees should invest their cognitive. emotional, and behavioral energies toward positive organizational outcomes."



Mr. Prakash Bhide advised pupils"To seize every opportunityavailable. dditionally, he discussed the significance of digital business for business growth Maintaining long-term relationships with clients requires digital marketing.



Mr. Prakash Damodar Bhide Owner Precision Electroplast Pvt Ltd.

Ambad MIDC, Nashik

Mr. Tushar Patwardhan

Mrs. Sharmila Parundekar told the students during the "Introduction to Stock Markets" session that "Users have to invest our surplus in a proper manner to use in the future."



Mr. Tushar Patwardhan addressed students "Should ready with a clear road map

and need to visit industries to get an idea about their working methods,

Mr. Harshal Keshav Deshnande addressed students "Do whatever you like, don't think about the

nd how the actual working is done. Also Students should have qualities like team managem time management, following commitments."in the session on "CAREER OPPORTUNITIES"

Owner of Tushar Udyog , Nashik.

Mr. Harshal Keshav Deshpande

Director Selwel Marketing

HitechPrecoat industries, Nashik

Mr. Anil S. Dhumal encouraged students in the session Meet First & Second Generation Entrepreneur". "The best way to succeed in life is to think about your vision and that it should be expansive."





Mrs. Sonali S. Gorade addressed students "To improve their abilities so they can seize market chances" in the session on "TRENDS AND OPPORTUNITIES IN IT SECTOR"



Mr. Sumit Tiwari addresses students "To cultivate their ideas and document it at their end, start-ups provide much better learning opportunities than cubicles in large cornorations "in the session on "GLOBAL BUSINESS OPPORTUNITIES AND CHALLENGES."





world and don't forget to appreciate yourself. Focus is important to run any business, vision should be perfectly right." In the session on "Entrepreneurship Development & Goal Settino"



Mr. Vaibhav Mahajan explored the students "Uses of Block chain in Different Areas like Farming, Music, and Voting," In the session on "BITCOIN and CRYPTOCURRENCY: CHALLENGES, OPPORTUNITIES and FUTURE WORKS,"



Mr. Vaibhav Mahaian Founder and CEO. AbracaDabra Software

AbracaDabra Software Solutions Pvt. Ltd. Nashik

Ms. Ashwini Choudharv HR Sumago Infotech Pvt Ltd. Nashik

Mr. Akshav Anil Dhumal

Executive Director, Dhumal Industries

India Pvt. Ltd., Nashik





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# "Snippets of Industry Samvaad: Masterclass

Mr. Vikam Ugale encouraged students in the session on "Business Development Strategies." "To work hard till they reached their ultimate goal."

Mr. Narendra Goliya urged pupils in the session on "ENTREPRENEURSHIP, INNOVATION & CHOOSING THE RIGHT FIELD." "To follow a professional concept they had and to start working on making it a reality as soon as feasible." CA. Harshad Aaradhi advised students in the session on "Career Guidance & Opportunities in Civil Services." "To make a habit of staying updated on their chosen subject."

#### The Resource person

Mr. Vikram Ugale. Founder of Curry Leaves Groups, Nashik







#### The Resource person

Mr.Harshad Sadashiv Aaradhi IRS Joint Commissioner of Income Tax, Nashik



Mr. Hemant Rathi addressed the students in the session on "CURRENT BUSINESS SCENARIO, SCOPE & CHALLENGES." "Quality is important to sustain for the long term in a business."

Mr. Shriram Dandekar inspired the students by explaining in the session on "ENTREPRENEURSHIP &LEADERSHIP." "How the successful entrepreneurs think differently."



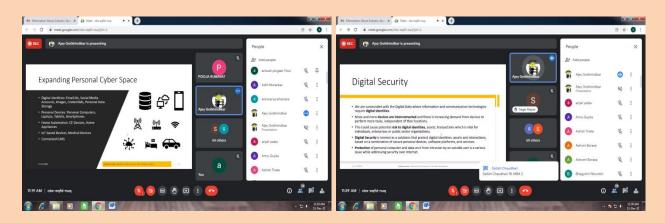








**04-12-2021, "Employee Engagement is Half-Way to the Organizational Success", Ms.Prajakta Saraf** Founder and Proprietor, Unique Eduservices Pvt. Ltd. Nashik. The session was all about employee engagement, types of employees and virtual engagement.



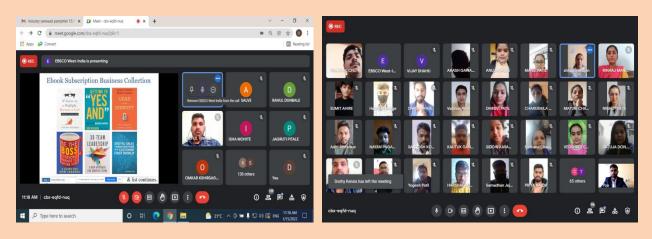
**11-12-2021 "Current Trends in Cyber Security", Mr. Ajey Gotkhindikar,** Researcher and Embedded Automotive Security Specialist. The session covered topics such as Cyber Security Focus Areas, Personal Cyber Space, Digital Security, etc.





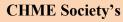


**18/12/2021 "Campus to Corporate", Mrs.Rajul Kastiya**, Trainer & Career Counselor, Momentum Training & HR Consultancy, Nashik-422009. The session was about Goal setting, SWOT Ananlysis, Mindset, Aptitude test; Resume writing, Communication skills and Body Language.

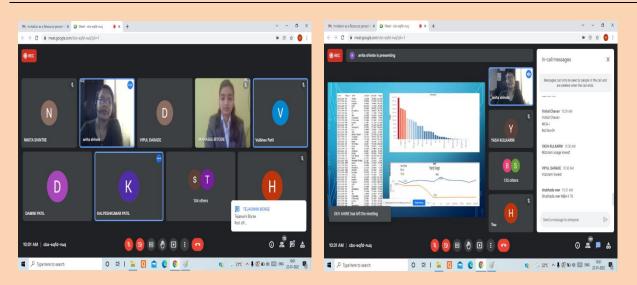


15/01/2022 "Digital Library Resources - EBSCO Database & EBSCO Mobile App.", Mr. Gaurav V. Date, Training Manager, EBSCO Information Services Maharashtra (West India)

**17/01/2022 "Management here, there, everywhere", Mr.Vaibhav Dange**, Advisor, NHA India Ministry of Road Transport & Highways. With some simple live examples sir explained students that how we are knowingly or unknowing using and applying rules, principles and theories of management.







22/01/2022 "Business Intelligence (BI)", Mrs. Anita Shinde, Sr. BI Developer, Imenso Software, Gurugaon. In the session the speaker guided students on how to become Data Analyst / BI expert, Role of SQL, Data visualization, Power Bi / Power Service and career opportunities.



27/01/2022 "Entrepreneurship & Leadership", Mr. Shriram S. Dandekar, Vice Chairman and Executive Director, Kokuyo Camlin Ltd. The session covered the topic of Entrepreneur with some live examples and case studies.







**12-03-2022 "Business Development Strategies", Mr.Vikram Ugale**, Founder, Curry Leaves Groups, Nashik. Sir shared his life experiences to make students aware about the idea of startup. Real life challenges that he faced and how employee relationship is important.



11/6/2022"Meet First & amp; Second Generation Entrepreneur" 1. Mr. Anil S. Dhumal, Managing Director, Dhumal Industries India Pvt. Ltd. Nashik. 2. Mr. Akshay Anil Dhumal, Executive Director, Dhumal Industries India Pvt. Ltd. Nashik During the talk, the speakers discussed the steps they followed to become successful businessman. he emphasized on the blend of academics and practical knowledge in the real world of business.







18/6/2022 "Career Guidance & amp; Opportunities in Civil Services", Mr. Harshad Sadashiv Aaradhi– IRS (Joint Commissioner of Income Tax, Nasik.). During the talk, he advised students to make it a habit to stay up-to-date on their subjects. The speaker advised the students to maintain sincerity, to analyze them, to evaluate themselves, etc.



**9/7/2022 "Global Business Opportunities and Challenges", Mr. Sumit Tiwari**, CEO of Timus Concepts Pvt. Ltd., Nashik. Sir said that the students should cultivate their ideas and document them at their end. Start-ups provide much better learning opportunities than cubicles in large corporations.



### CHME Society's

**Dr. Moonje Institute of Management & Computer Studies ,Nashik** (Affiliated to University of Pune & Approved by AICTE New Delhi) Bhonsala Military College Campus Rambhoomi, Nashik – 422 005 **Accredited by NAAC with B+ Grade** Ph. No. (0253) 6519128 Tele fax-(0253) 2309617



**30/8/2022 "Introduction to Stock Market", Mrs. Sharmila Parundekar** Founder, Tradehint, Nashik. Brief information about stock market, short-term and long-term investment options in India, Rule 72, Dividend payout, etc., was given to students,



2/7/2022 "Business Experiences and Learnings", Mr. Prakash Damodar Bhide, Owner of Precision Electroplast Pvt. Ltd, Ambad MIDC, Nashik. Sir shared sales & amp; marketing tips such as product must look good, product must perform its function, product must be affordable, product should be delivered on time, and many more. He said that the digital presence of businesses is also important for growth of any business.