



उद्योगः कर्मसु कौशलम्

Dr. Moonje Institute of Management  
and Computer Studies

Central Hindu Military Education Society's.  
**Dr. Moonje Institute of Management & Computer Studies**  
(Affiliated to S.P. Pune University & Approved by AICTE New Delhi)  
(Accredited by NAAC with B+ Grade)  
Bhonsala Military College Campus Rambhoomi, Nashik – 422 005  
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**Criterion-7**

**7.2**

**Best Practices**

**Industry Samvaad  
&  
Adventure & Sports**

## Index Criteria 7.2

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## DMI Best Practice

### **Title: Industry Samvaad Series**

The "Industry Samvaad Series" organized by Dr.Moonje Institute serves as an exemplary initiative bridging the gap between academia and industry. The main purpose of this practice is to enable cross-fertilization of ideas and develop strategic research collaborations between Students & Industry Experts.

### **Objectives:**

1. The primary objective of fostering meaningful dialogue and collaboration between academia and industry.
2. To provide students with valuable insights into real-world practices, emerging trends, and industry expectations, thus enhancing their academic learning and employability.

### **The Context:**

In designing and implementing the Industry Samvaad Series, several contextual features and challenging issues need to be addressed to ensure its effectiveness and success. The prominent and successful industrialists share their wisdom with our students and the students get an opportunity to interact with the industry leaders.

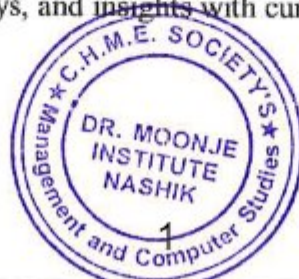
### ***Here are some of the important key consideration points:***

1. **Industry Significance:** Identifying relevant topics and ensuring that the content remained up-to-date and aligned with emerging industry trends posed a significant challenge.
2. **Resource Allocation:** The industry-engagement events required significant resources in terms of time, and manpower including financial support for arrangement.
3. **Student Engagement:** Encouraging active participation from students in the sessions was crucial for the success of the series. It involved collaboration among various stakeholders to ensure the series remained relevant and impactful.

### **The Practice: A total of 55 Sessions is Conducted including Master Class.**

By bridging the gap between academia and industry in such a comprehensive manner, DMI sets a benchmark for effective industry-academia collaboration in management education. The Industry Samvaad Series goes beyond mere information dissemination, focusing on meaningful dialogue, experiential learning, and tangible outcomes.

- The Industry Samvaad Series adopts a holistic approach to industry-academia collaboration.
- One of the unique aspects of the Series is its emphasis on interactive engagement.
- Each session of the Series features carefully curated content tailored to meet the evolving needs of both students and industry professionals.
- DMI ensures that the topics covered are relevant, timely, and aligned with emerging industry trends.
- Alumni, who have excelled in their respective fields, are invited to share their industry experiences, career journeys, and insights with current students.





- Beyond immediate networking opportunities or job placements, the Industry Samvaad Series aims to create a lasting impact.

### Evidence of Success:

- Memorandums of understanding (MoUs), joint initiatives, and invitations for continued collaboration from industry partners demonstrate the success of the series.
- Students actively participated in Q & A sessions, workshops, and networking opportunities, demonstrating their interest and enthusiasm for the events.
- Received positive remarks from the speaker about student interactions and the quality of discussions serve as evidence of the series' success.
- Alumni participation in the Industry Samvaad Series reflects the success of the initiative.



### Problems Encountered and Resources Required:

- Speaker Availability and Coordination:** Securing high-profile industry speakers and coordinating their schedules to align with the series of events can be challenging for the committee.
- Technology and Infrastructure:** Ensuring access to appropriate technology and infrastructure to support virtual events, live streaming, and interactive engagement platforms in response to evolving needs and preferences.

### Outcomes:

The following outcomes of the Industry Samvaad Series:

- Enhanced Industry-Academia Collaboration
- Student Empowerment and Skill Development
- Higher employability
- Increased alumni support
- Enhanced reputation of the institute.



  
**Director**  
 Dr. Moonje Institute,  
 Nashik

# CHME Society's Dr. Moonje Institute of Management & Computer Studies ,Nashik

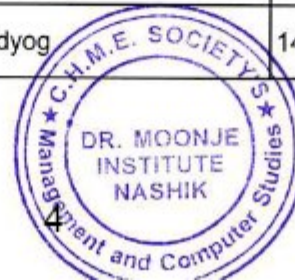
## INDUSTRY SAMVAAD SERIES LIST

Sr.No.	Resource Person	Designation	Company	Date	Topic
1	Ms. Pooja Pawar	National Key Account Manager	Proctor And Gamble	20 February 2021	Career Opportunities in marketing Management
2	MR. Akshay Kataria	Principle Product Manager (Tech)	Amazone India	27 February 2021	Principle of Amazone
3	CA Amit Geet	Accounts Finance Head,	Trenton Group, Nashik	13 March 2021	Finance as a Career Option for Future Managers
4	Kanchan Mandanekar	Founder	Step up Training Solutions , Pune	20 March 2021	LinkedIn for Career Progression
5	Dr. Ramchandra Tiwari	Tecnical Director	Cognifront, Nashik	20 March 2021	IOT Technologyand Its Applications
6	Mr. Ajinkya Kulkarni	Founder	Growfix , Pune	20 March 2021	THE Journey of Growfix
7	Mr. Chintan Oza	EX TATA & RELIANCE GROUP	TECH SCALEUP SPECIALIST	03 April 2021	Future of Jobs
8	Mrs Rohini Khandarey	Director	Digital Transformations PRO, CA, USA	10 April 2021	Learn IOT using Arduino
9	CA Suyog Tikekar	Senior Partener	M/S Govilkar and Associate	10 April 2021	Career Opportunities in Finance
10	Dr.B Ramesh	Professor	GOA Business School, Goa University	17 April 2021	Business Education Dynamics: Challenges And Opportunities Of NEP And Pandemic Scenario For Management Students
11	Prof. Subodh Agrwal	Assistant Professor	CCS Haryana Agricultural, University,Hisar(Haryana)	24 April 2021	Emerging trends and opportunities in Agri Business for MBA Student
12	Mr. Jayant Kulkarni	Cloud Engineer,	Google, USA	01 May 2021	Recent trends and career opportunities in Cloud Computing
13	Narsimah Krupa Das	Temple Management	ISCON, Nashik	13 May 2021	Stress Management
14	Mr. Yash Khatri	Co-Founder and CMO, Head of Digital Initiatives	GrowBizX	17 July 2021	Online Reputation Management



## INDUSTRY SAMVAAD SERIES LIST

Sr.No.	Resource Person	Designation	Company	Date	Topic
15	Himnashu Dhadnekar	Leader	Entrepreneur	24 July 2021	The Entreprenneur Story
16	Mrs. Madhura Ranalkar	Alliences Head,	Mumbai	31 July 2021	Whats Ur Summit?
17	Mr. Suhas Vaidya	Head Distribution, Maharashtra & Goa	Hindustan Coca Cola Beverages	21 August 2021	Tips on Building a Good Human Relationship
18	Col.Prof.Dr.J.Satpathy	Ex-Servicemen	Army Staff	18 September 2021	"Neuro Decision Making"
19	Mr. Hemant Rathi,	Chairman,	Empire Spices & Foods Limited, Nashik	20 November 2021	"Current Business Scenario, Scope & Challenges "
20	Mr. Manohar Puranik	Financial Education Counselor	ICICI Foundation for Inclusive Growth,Vadodara.	27 November 2021	"Financial Literacy - Understanding Personal Finance"
21	Ms.Prajakta Saraf	Founder and Proprietor	Unique Eduservices Pvt. Ltd. Nashik	12 April 2021	"Employee Engagement is Half-Way to the Organizational Success"
22	Mr. Ajey Gotkhindikar	Researcher	Pune,Maharashtra.	12 November 2021	"Current Trends in Cyber Security"
23	Mrs.Rajul Kastiya	Trainer & Career Counselor	Momentum Training & HR Consultancy	18 December 2021	"Campus to Corporate"
24	Mr. Gaurav V. Date	Training Manager	EBSCO Information Services Maharashtra (West India)	15 January 2022	"Digital Library Resources - EBSCO Database & EBSCO Mobile App."
25	Mr.Vaibhav Dange	Advisor	NHA India Ministry of Road Transport & Highways	17 January 2022	"Management here, there, everywhere"
26	Mrs. Anita Shinde	Sr. BI Developer	Imenso Software Gurugaon	22 January 2022	"Business Intelligence (BI)"
27	Mr. Shriram S. Dandekar	Vice Chairman and Executive Director	Kokuyo Camlin Ltd.	27 January 2022	"Entrepreneurship & Leadership"
28	Mr.Vikram Ugale	Founder	Curry Leaves Groups,Nashik.	12 March 2022	"Business Development Strategies"
29	Mr. Tushar Patwardhan	Owner	Tushar Udyog	14 May 2022	Career Opportunities



## INDUSTRY SAMVAAD SERIES LIST

Sr.No.	Resource Person	Designation	Company	Date	Topic
30	Mrs. Sonali Gorade	CEO	Sumago Infotech Pvt. Ltd	21 May 2022	Trends & Opportunities in IT Sector
31	Ms. Ashwini Chaudhary	HR	Sumago Infotech Pvt. Ltd	21 May 2022	Who is HR in an Organization
32	Vaibhav Mahajan	CEO	Gaming and IT Solutions Provider company	28 May 2022	Bitcoin and cryptocurrency: Challenges, opportunities and future work
33	Narendra Goliya	Managing Director	Rishabh Instruments Pvt. Ltd.	04 June 2022	Entrepreneurship, Innovation & Choosing the right field.
34	Mr. Anil Dhumal	Managing Director	Dhumal Industries	12 June 2022	Dhumal Industries
35	Mr. Harshad Aaradhi	Joint Commissioner of Income Tax	Joint Commissioner of Income Tax	18 June 2022	Career Guidance & Opportunities in Civil Services
36	Prakash Bhide	Owner	Precegen electroplast Pvt. Ltd.	02 July 2022	Experiences and Learnings for Business Development
37	Mr. Sumit Tiwari	CEO	TIMUS Lifestyle	09 July 2022	Global Business opportunities and Challenges
38	Mrs Sharmila Parundekar	Founder	Tradehint	30 July 2022	Introduction to stock markets
39	Mr Harshal Keshav Deshpande	Director	SELWEL Marketing	12 November 2022	enterprenuerdevelopment and goal setting
40	Dr.Ashvini girish chakurkar	ayurved and panchakarma consultant	Shri Guruji Rugnalay	19 November 2022	santulit jeewanshaili
41	Mrs.Harshada Paranjape	ASSOCIATE DIRECTOR	FIS,PUNE	05 December 2022	getting ready for your first job
42	Mr.Shashank Todwal	CEO &Founder	UMS Tech labs,Google cloud partner,nashik	17 December 2022	career opprtunities in cloud technologies
43	MR.KAMLESH GHUMARE(Jugadu Kamlesh)	Owner	K.G.AGROTECH PVT LTD.,	17 December 2022	CHALLENGES AND OPPORTUNITIES TO BECOME AN ENTERPRENUER "
44	MR.DILIP N MAHALE	GM-HR-Mahindra and Mahindra since 20 years	Mahindra and Mahindra since 20 years	21 December 2022	CAREER GUIDANCE ON HUMAN RESOURCE



## INDUSTRY SAMVAAD SERIES LIST

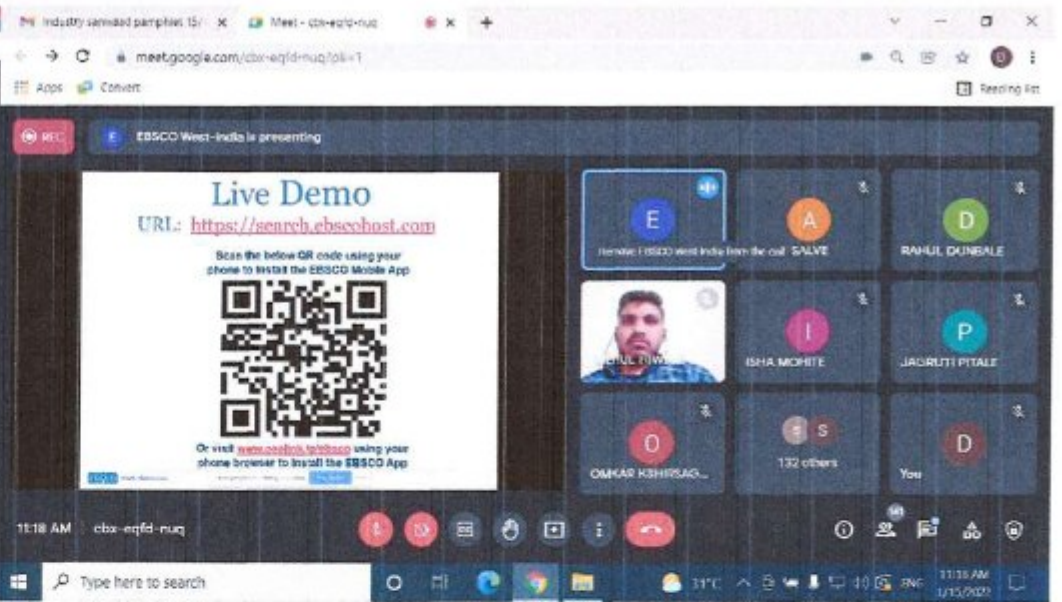
Sr.No.	Resource Person	Designation	Company	Date	Topic
45	Mr. Jayesh Tope and Mr. Pushakaraj Salunkhe	FOUNDER AND MD	REVAMP AUTO	24 December 2022	IOT AND BUSINESS TACTICS
46	Mr. Suhas Vaidya	Strategic Head -Distribution	Hindustan Coco-Cola Beverages	14 January 2023	Youth and Seva
47	Mr. Abhay Malpure	Vice-President	WINJIT Technologies	21 January 2023	Devops-Not just another Buzzword
48	Mr. Sagar Pawar	Proprietor	Ishwari Enterprises, Nashik	30 September 2023	Agriculture & Technology in India
49	Mr. Dilpal Singh Rana	Top Management	Professional Security/Administration	07 October 2023	Efficacy of Cyber Security
50	Dr. S.S. Sonawane	Vice Chancellor	YCMOU, Nashik.	14 October 2023	Master Class
51	Mrs. Ashvini Kulkarni	Proprietor	Happy Nivesh Firm.	21 October 2023	Personal Financial Planning
52	Mr. Aseem Pandit	Managing Director	WePlus Consultancy, Nashik	04 November 2023	Low Code / No Code Development Platforms
53	Mr. Arulkumar Nadar	Branch Manager	HomeFirst Finance Company, Nashik	25 November 2023	Enhancing Customer Engagement & Sales Success in Financial Products
54	Dr. Rikin Merchant	Bureau Chief	Lokmat Times, Lokmat Media Group, North Maharashtra	20 January 2024	Understanding Media in India
55	Mr. Amit Dhingra	Human Resource Manager	Nimbleopus Intelligent Solutions	03 February 2024	Talent Acquisition & its relevance across various industries



  
**Director**  
**Dr. Moonje Institute,**  
**Nashik**

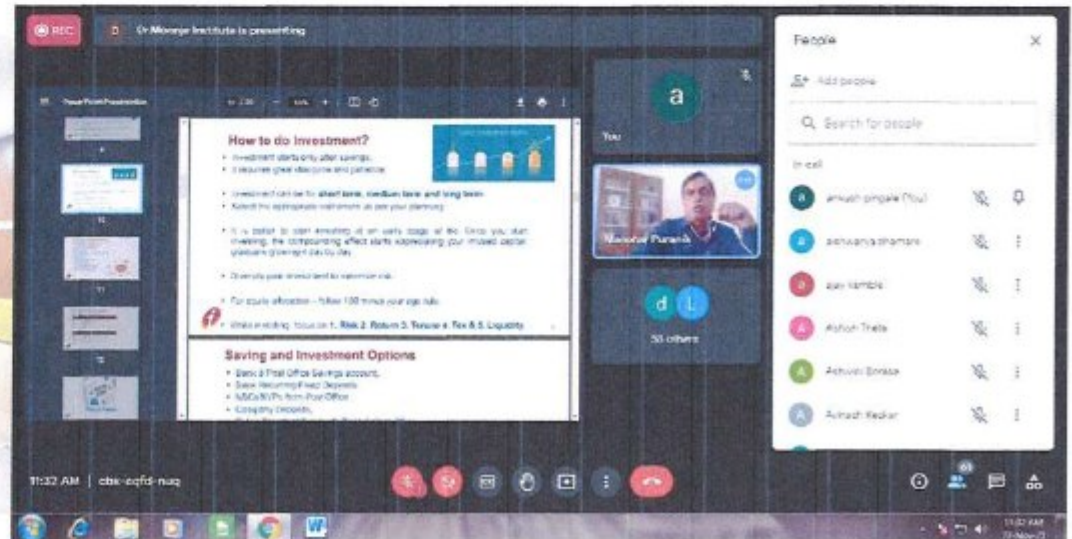
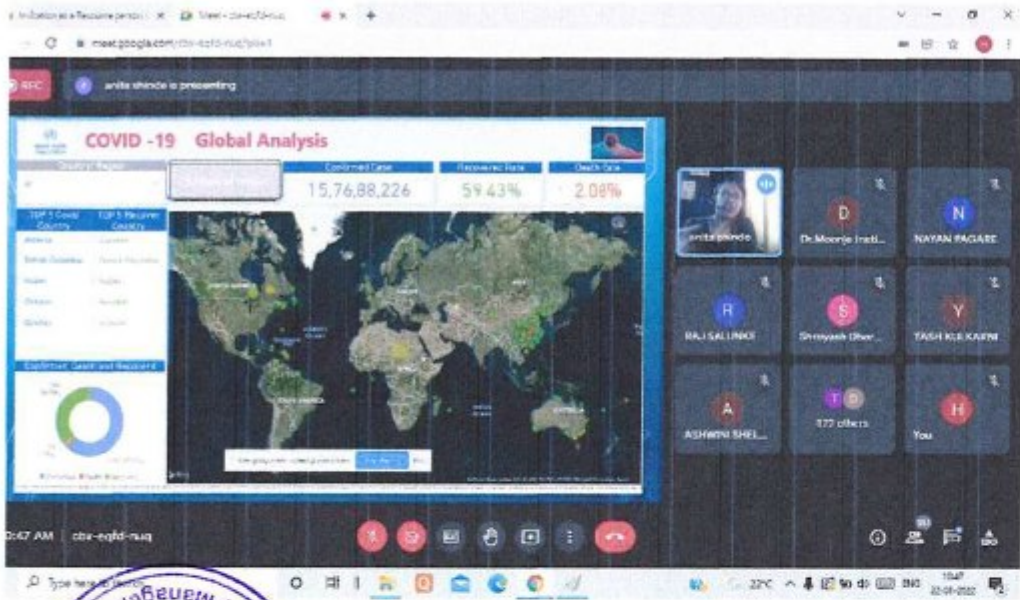












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MR. TUSHAR PATWARDHAN,  
OWNER OF TUSHARZOOZ, NASHIK

**"SPECIALIZATION SELECTION"**  
DR. MRS. SARITA AUSAIGAMBAKAR,  
PROFESSOR & DIRECTOR,  
DR. MOONJE'S J.D.C. INSTITUTION OF  
MANAGEMENT, STUDIES & RESEARCH, NASHIK

14th May, 2022  
11:30 am onwards  
@ DMI Auditorium

Dr. Moonje's Military College Campus, Maharashtra, Maharashtra, India  
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"MEET FIRST AND SECOND GENERATION  
ENTREPRENEUR"

MR. ANIL S. DHUMAL,  
MANAGING DIRECTOR,  
DHUMAL INDUSTRIES INDIA PVT. LTD., NASHIK

MR. AKSHAY ANIL DHUMAL,  
EXECUTIVE DIRECTOR,  
DHUMAL INDUSTRIES INDIA PVT. LTD., NASHIK

19th June, 2022  
12 noon onwards  
@ DMI Auditorium

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"BUSINESS EXPERIENCES AND LEARNINGS"

MR. PRAKASH DAMODAR BHIDE,  
OWNER,  
OMRON ELECTRONICS, SHANDUP, MUMBAI  
AND PRECISION ELECTROPLAST PVT. LTD.,  
NASHIK

2nd July, 2022  
11:30 am onwards  
@ DMI Auditorium

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"GLOBAL BUSINESS OPPORTUNITIES AND  
CHALLENGES"

MR. SUMIT TIWARI,  
CEO,  
TIMUS LIFESTYLE PVT. LTD.,  
NASHIK

9th July, 2022  
12 noon onwards  
@ DMI Auditorium

Dr. Moonje's Military College Campus, Maharashtra, Maharashtra, India  
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**INDUSTRY SAMVAAD**  
"BITCOIN AND CRYPTOCURRENCY:  
CHALLENGES, OPPORTUNITIES AND FUTURE  
WORKS"

MR. VAIBHAV MAHAJAN,  
FOUNDER AND CEO, ABHANGADABA  
SOFTWARE SOLUTIONS PVT. LTD.,  
NASHIK

20th May, 2022  
12 noon onwards  
@ DMI Auditorium

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**INDUSTRY SAMVAAD MASTERCLASS**  
"ENTREPRENEURSHIP, INNOVATION &  
CHOOSING THE RIGHT FIELD"

**MASTERCLASS**  
BY  
MR. NARENDRA GOLIYA,  
MANAGING DIRECTOR,  
RISHABH INSTRUMENTS PVT. LTD.,  
NASHIK, MAHARASHTRA, INDIA.

4th June, 2022  
12 noon onwards, @ DMI Auditorium

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**INDUSTRY SAMVAAD**  
"INTRODUCTION TO STOCK MARKETS"

MRS. SHARMILA PARUNDEKAR,  
FOUNDER, TRADEWIT,  
NASHIK

30th July, 2022  
11:00 am onwards  
@ DMI Auditorium

Dr. Moonje's Military College Campus, Maharashtra, Maharashtra, India  
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"CAREER GUIDANCE & OPPORTUNITIES IN CIVIL  
SERVICES"

**MASTER-CLASS**  
BY  
MR. HARSHAD SADASHIV AARADHI,  
IBE  
JOINT COMMISSIONER OF INCOME TAX,  
NASHIK

10th June, 2022  
11:30 am onwards,  
@ DMI Auditorium

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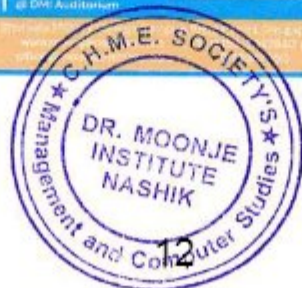
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**INDUSTRY SAMVAAD**  
"GETTING READY FOR YOUR 1ST JOB"

MRS. HARSHLADA PARAGIYAL,  
ASSOCIATE DIRECTOR, IIS  
PUNE

30th December, 2022  
12 noon onwards  
@ DMI Auditorium

RAMDHOLE, BHOIRGUDA MILITARY COLLEGE CAMPUS,  
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**INDUSTRY SAMVAAD**  
 "360 Degree Management for Corporate Sustainability"



**MR. SHRIKANT PATIL**  
 PROFIT CENTER HEAD AND  
 LEGAL PRODUCT MANAGER  
 HSBRI INSTRUMENTS LIMITED

30th May, 2023  
 12:00 pm onwards  
 @ DMI Auditorium

RAMDHOLM, BHONSALA MILITARY COLLEGE CAMPUS,  
 GANGAPUR ROAD, NASHIK-05.  
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**INDUSTRY SAMVAAD**  
 "Entrepreneurship Awareness and Government Schemes"



**MS. AKSHATA JADHAV**  
 "A. EMBROIDERY"  
 INNOVATION INCUBATION CENTER  
 NASHIK ENGINEERING COLLEGE

27th May, 2023  
 12:00 pm onwards  
 @ DMI Auditorium

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[www.drmoonjeinstitute.com](http://www.drmoonjeinstitute.com), [office@drmoonjeinstitute.com](mailto:office@drmoonjeinstitute.com)  
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**INDUSTRY SAMVAAD**  
 "Entrepreneurship is easy with focus"



**MR. HEMANT PATIL**  
 CEO  
 HIRDA INVESTOR PROMOTERS PVT. LTD.  
 NASHIK

3rd June 2023  
 12:00 pm onwards  
 @ DMI Auditorium

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 GANGAPUR ROAD, NASHIK-05.  
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**INDUSTRY SAMVAAD**  
 "Career Paths after MBA and MCA"




**MR. MAHESH G. VANKAR**  
 HEAD - ENTERPRISE SOLUTIONS  
 WINDO TECHNOLOGIES - A.ESHAH

10th June 2023  
 12:00 pm onwards  
 @ DMI Auditorium

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 Ph: 0255-2542840 / 2309677 / 922947050

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**INDUSTRY SAMVAAD**  
 "CYBERSECURITY AWARENESS"



**MR. AMAR THAKARE,**  
 CEO & MANAGING DIRECTOR  
 LUMVERSE SOLUTIONS PVT. LTD.  
 NASHIK.

09th Sept, 2023  
 1:30 pm onwards  
 @ DMI Auditorium

Ramdholm Military College Campus, Ramdholm, Gangapur Road, Nashik  
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 Ph: 0255-2542840 / 2309677 / 922947050

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**INDUSTRY SAMVAAD**  
 "STARTUP AWARENESS PROGRAM-CREATING ECOSYSTEM"



**CE. SHREEKANT PATIL,**  
 MAARG STARTUP, INDIA MENTOR,  
 NASHIK.

16th Sept, 2023  
 1:30 pm onwards  
 @ DMI Auditorium

Ramdholm Military College Campus, Ramdholm, Gangapur Road, Nashik  
[www.drmoonjeinstitute.com](http://www.drmoonjeinstitute.com), [office@drmoonjeinstitute.com](mailto:office@drmoonjeinstitute.com)  
 Ph: 0255-2542840 / 2309677 / 922947050

CENTRAL HINDU MILITARY EDUCATION SOCIETY'S  
**DR. MOONJE INSTITUTE**  
 OF MANAGEMENT AND COMPUTER STUDIES, NASHIK  
 APPROVED BY AICTE NEW DELHI & AFFILIATED TO SP. PUNE UNIVERSITY NAAC ACCREDITED

**INDUSTRY SAMVAAD**  
 "LOW CODE / NO CODE  
 DEVELOPMENT PLATFORMS"  
 &  
 सेतू प्रकल्प - "बांधूया सेतू ज्ञानाचा, प्रगतीचा"



**MR. ASEEM PANDIT**  
 MANAGING DIRECTOR  
 WE PLUS CONSULTANCY #simplify

6th Nov, 2023  
 1:30 pm onwards  
 @ DMI Auditorium


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**INDUSTRY SAMVAAD**



**"CAREER OPPORTUNITIES"**  
**MR. TUSHAR PATWARDHAN**  
 OFFICE OF HORMONE GROUP, NASHIK




**"SPECIALIZATION SELECTION"**  
**DR. MRS. SARITA AURBANGADKAR**  
 PROFESSOR & DIRECTOR,  
 DR. VIVEK'S J.D.C. INSTITUTE OF  
 MANAGEMENT STUDIES & RESEARCH, NASHIK

15th May, 2023  
 1:30 pm onwards

Ramdholm Military College Campus, Ramdholm, Gangapur Road, Nashik  
[www.drmoonjeinstitute.com](http://www.drmoonjeinstitute.com), [office@drmoonjeinstitute.com](mailto:office@drmoonjeinstitute.com)  
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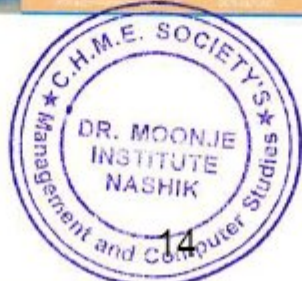
**INDUSTRY SAMVAAD MASTERCLASS**  
 "BUSINESS DEVELOPMENT STRATEGIES"



**MASTERCLASS BY**  
**MR. VIKRAM UGALE,**  
 FOUNDER,  
 GURRY LEAVES GROUP  
 NASHIK.

22nd March, 2023  
 11 am onwards @ DMI Auditorium

Ramdholm Military College Campus, Ramdholm, Gangapur Road, Nashik  
[www.drmoonjeinstitute.com](http://www.drmoonjeinstitute.com), [office@drmoonjeinstitute.com](mailto:office@drmoonjeinstitute.com)  
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Invite You for the  
**"Master Class"**  
 by  
**Dr. S. S. Sonawane**  
 Vice Chancellor  
 YCMOU, Nashik

*Saturday, 14 October 2023*  
 @ 11:00 AM

Venue: Auditorium, DMI, DMCCS, Barambada, Bhamburda Military  
 College Campus, Ganapath Road,  
 Nashik

Dr. S. S. Sonawane, Vice Chancellor, YCMOU, Nashik  
 www.ycmou.org  
 Ph: 0253-234240 / 234241  
 office@ycmou.org

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**INDUSTRY SAMVAAD**  
 "UNDERSTANDING MEDIA IN INDIA"

 **DR. RIKIN MERCHANT**  
 BUREAU CHIEF, LOKMAT TIMES,  
 LOKMAT MEDIA GROUP, NORTH  
 MAHARASHTRA  
 FACULTY AT ,GV DENTAL COLLEGE

20th Jan, 2024  
 1:45 pm onwards  
 @ DMI Auditorium

Dr. Rikin Merchant, Bureau Chief, Lokmat Times, Lokmat Media Group, North Maharashtra, Faculty at ,GV Dental College  
 www.lokmat.com  
 Ph: 0253-234240 / 234241  
 office@lokmat.com

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**INDUSTRY SAMVAAD**  
 "AGRICULTURE AND TECHNOLOGY IN INDIA"

 **MR. SAGAR S. PAWAR**  
 PROPRIETOR,  
 ISHWARI ENTERPRISES,  
 NASHIK.


20th Sept, 2023  
 1:30 pm onwards  
 @ DMI Auditorium

Mr. Sagar S. Pawar, Proprietor, Ishwari Enterprises, Nashik  
 www.ishwari.com  
 Ph: 0253-234240 / 234241  
 office@ishwari.com

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**MASTER CLASS**  
 "EFFICACY OF CYBER SECURITY"

 **MR. DILPAL SINGH BANA**  
 TOP MANAGEMENT PROFESSIONAL  
 SECURITY/ADMINISTRATION

7th Oct, 2023  
 1:30 pm onwards  
 @ DMI Auditorium

Mr. Dilpal Singh Bana, Top Management Professional Security/Administration  
 www.dilpal.com  
 Ph: 0253-234240 / 234241  
 office@dilpal.com

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 **MR. ASEEM PANDIT**  
 MANAGING DIRECTOR  
 WE PLUS CONSULTANCY

4th Nov, 2023  
 1:30 pm onwards  
 @ DMI Auditorium

Mr. Aseem Pandit, Managing Director, We Plus Consultancy  
 www.wepplus.com  
 Ph: 0253-234240 / 234241  
 office@wepplus.com

CENTRAL HINDU MILITARY EDUCATION SOCIETY'S  
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 OF MANAGEMENT AND COMPUTER STUDIES, NASHIK

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**INDUSTRY SAMVAAD**  
 "TALENT ACQUISITION & ITS RELEVANCE ACROSS  
 VARIOUS INDUSTRIES"

 **MR. AMIT DHINGRA**  
 HUMAN RESOURCE MANAGER,  
 NIMBLE INTELLIGENT SOLUTIONS

03rd Feb, 2024  
 1:45 pm onwards  
 @ DMI Auditorium

Mr. Amit Dhingra, Human Resource Manager, Nimble Intelligent Solutions  
 www.nimble.com  
 Ph: 0253-234240 / 234241  
 office@nimble.com

CENTRAL HINDU MILITARY EDUCATION SOCIETY'S  
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 OF MANAGEMENT AND COMPUTER STUDIES, NASHIK

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**INDUSTRY SAMVAAD**  
 "PERSONAL FINANCIAL PLANNING"

 **MRS. ASHVINI KULKARNI**  
 PROPRIETOR,  
 HAPPY NIVESH FIRM,  
 NASHIK.

21st Oct, 2023  
 6:30 pm onwards  
 @ DMI Auditorium

Mrs. Ashvini Kulkarni, Proprietor, Happy Nivesh Firm, Nashik  
 www.happydivest.com  
 Ph: 0253-234240 / 234241  
 office@happydivest.com

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**INDUSTRY SAMVAAD**  
 " ENHANCING CUSTOMER ENGAGEMENT & SALES  
 SUCCESS IN FINANCIAL PRODUCTS"

 **MR. ARULKUMAR NADAR**  
 BRANCH MANAGER,  
 HOMEFIRST FINANCE COMPANY

25th NOV, 2023  
 1:00 Pm onwards  
 @ DMI Auditorium

Mr. Arulkumar Nadar, Branch Manager, Homefirst Finance Company  
 www.homefirst.com  
 Ph: 0253-234240 / 234241  
 office@homefirst.com





## DMI Best Practice

### **Title: Adventure & Sports**

The Institute implemented and conducted adventure and sports activities every year for management students in collaboration with Bhonsala Adventure Foundation. It can be an innovative and effective best practice to enhance their overall development and prepare them for leadership roles in the business world. These activities aim to foster personal growth, resilience, and well-being while preparing students for the challenges of the corporate environment.

### **Objectives:**

1. To complement their academic learning with experiential activities that promote teamwork, leadership, problem-solving, decision-making, and stress management skills.

### **The Context:**

Designing and implementing adventure and sports activities specifically for management students presents unique contextual features and challenging issues that need to be addressed effectively. Incorporate adventure-based leadership development activities that challenge students to step out of their comfort zones, take initiative, and lead teams in dynamic outdoor environments.

### ***Here are some of the important key consideration points:***

1. **Leadership Development:** Adventure and sports activities can provide opportunities for students to develop leadership skills and build self-confidence in any situation.
2. **Strategic Thinking:** Outdoor adventures such as hiking, camping, rock climbing, kayaking, and orienteering, as well as Indoor sports like Chess, Carrom, Cricket, Volleyball, and Table Tennis activities, can simulate business challenges and encourage students to devise effective strategies to achieve objectives.
3. **Integration with Curriculum:** Integrate adventure and sports activities with the academic curriculum to promote interdisciplinary learning and holistic development.
4. **Promotion of Health and Wellness:** Educate students about the benefits of regular exercise, and stress management techniques to empower them to lead balanced and fulfilling lives.

### **The Practice:**

Every Year, the institute organizes Adventure and sports activities to prioritize holistic student development, encompassing physical, mental, emotional, and social well-being which helps students with character building. In the context of higher education in India, the implementation of adventure and sports activities offers several distinctive features:

- Adventure and sports programs provide experiential learning opportunities that go beyond the confines of the classroom.
- By engaging students in outdoor adventures and sports activities to understand the concept of team-building, leadership development, problem-solving abilities, resilience, and interpersonal competencies in real-world settings.

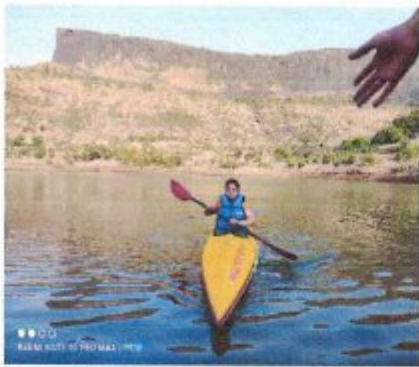




- In a competitive academic environment characterized by high-pressure exams and demanding coursework, adventure and sports programs serve as outlets for stress relief, relaxation, and mental transformation.

### Evidence of Success:

1. Students actively participate in various adventure and sports activities, such as outdoor expeditions, and sports tournaments.
2. Help to enhance the leadership, teamwork, and communication skills among students through adventure and sports activities.
3. Improve students' physical fitness levels and overall well-being through participation in adventure and sports activities.





### Problems Encountered and Resources Required:

1. Ensuring the safety and well-being of participants during adventure activities poses a significant challenge but the institute provided appropriate safety gear, equipment, and supervision during all activities.
2. Generating interest and participation among students, particularly those with diverse backgrounds and interests, may be difficult due to competing academic, extracurricular, and personal commitments but the institute raises awareness of adventure and sports activities and their benefits in terms of incentives such as academic credit, certificates, or recognition for participation.

### Outcomes:

The outcomes of the adventure and sports activities are multifaceted, benefiting students, institutions, and society. Following are the details:

- Development of life skills such as leadership, teamwork, and communication.
- Enhanced cognitive abilities, creativity, and critical thinking skills.
- Improved physical fitness levels, health, muscular strength, flexibility, and overall fitness among students.
- Development of a sense of responsibility, empathy, and respect for cultural diversity



  
21/03/2024  
**Director**  
Dr. Moonje Institute,  
Nashik

